CREDIBILITY IN GREEN ADVERTISING: A BIBLIOMETRIC ANALYSIS AND SYSTEMATIC LITERATURE REVIEW

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ABSTRACT

Consumers are becoming more aware of environmental issues and prefer companies with genuine green practices. Researchers are progressively more focused on understanding consumers' perceptions of the credibility of green advertising. This study seeks to analyse historical research trends and propose future directions by using co-authorship and cooccurrence analysis. The 111 articles were selected by adopting the PRISMA framework followed by bibliometric analysis using VOSViewer. "Credibility in green advertising" has continued to bea lesser-knownarea and needs to be studied further. However, records of past twenty-fiveyears indicate slightincrease in publications. USA has publishedthe maximum numbers of articles till date in this research area followed by India and Chaina. It is observed that most of articleshave been published under the subject area of "Business, Management and Accounting". The study identifies the most cited articles and authors. Also, the results of the cooccurrence analysis revealed the four clusters and the consumer skepticism has been researched in all the four contexts. The study shall be of use to the academicians as it captures the research already done in this topic and identifies the trends prevalent in this area. The findings of the bibliometric review of literature suggests that regulation of green claims in advertising has not yet been studied in the Indian perspective. Also, not many research studies have been done in green branding in different product categories.

KEYWORDS: Green Advertising, Credibility, CSR.

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