

**ISSN** (online) : 2249-877X

# South Asian Journal of Marketing & Management Research





South Asian Academic Research Journals
A Publication of CDL College of Education, Jagadhri
(Affiliated to Kurukshetra University, Kurukshetra, India)

## **SAJMMR**

ISSN (online) : 2249 –877X

Editor-in-Chief: Dr. B.C.M. Patnaik

Impact Factor : SJIF = 4.748

Frequency : Monthly

Country : India

Language : English

Start Year : 2011

Indexed/ Abstracted : Ulrich's Periodicals Directory, ProQuest, U.S.A.

EBSCO Discovery, Summon(ProQuest),

Google Scholar, CNKI Scholar, ISRA-JIF, GIF, IIJIF

E-mail id: sajmmr@saarj.com

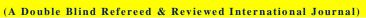
## VISION

The vision of the journals is to provide an academic platform to scholars all over the world to publish their novel, original, empirical and high quality research work. It propose to encourage research relating to latest trends and practices in international business, finance, banking, service marketing, human resource management, corporate governance, social responsibility and emerging paradigms in allied areas of management including social sciences, education and information & technology. It intends to reach the researcher's with plethora of knowledge to generate a pool of research content and propose problem solving models to address the current and emerging issues at the national and international level. Further, it aims to share and disseminate the empirical research findings with academia, industry, policy makers, and consultants with an approach to incorporate the research recommendations for the benefit of one and all.



# **SAJMMR:**

South Asian Journal of Marketing & Management Research





SR. NO.	PARTICULAR	DOI NUMBER
1.	CLINCH THE DEAL (ONLINE AUCTION) OF PRESENT ONLINE FURNITURE SALES & MARKETING-A STUDY	10.5958/2249-877X.2016.00029.1
	Dr.A.N.Radhika ,Sheena Gandhi & Apurvbaid	
2.	A STUDY ON CORPORATE SOCIAL RESPONSIBILITY PRACTICES IN INDIA	10.5958/2249-877X.2016.00030.8
	Prof. Yashaswini Mishra & Prof.	
	RabindraNath Swain	
3.	HUMAN RESOURCE ACCOUNTING AND IT'S STATUS IN INDIA	10.5958/2249-877X.2016.00031.X
	Dr. (Mrs.) Yajmanya Swarnalata R.	
4.	MONEY LAUNDERING CONCEPT & OVERVIEW  Dr. Pranam dhar	10.5958/2249-877X.2016.00032.1
5.	A STUDY ON STRESS MANAGEMENT AMONG EMPLOYEES AT HINDUJA GLOBAL SOLUTIONS, GUNTUR-AP	10.5958/2249-877X.2016.00033.3
	Ch Lakshmi Narahari & Dr. Kalpana Koneru	



# **SAJMMR:**

South Asian Journal of Marketing & Management Research





DOI NUMBER: 10.5958/2249-877X.2016.00029.1

# CLINCH THE DEAL (ONLINE AUCTION) OF PRESENT ONLINE FURNITURE SALES & MARKETING-A STUDY

Dr.A.N.Radhika \*; Sheena Gandhi\*\*; Apurvbaid\*\*\*

\*Ph.D. (Management)-HOD, MBADepartment, Vogue institute of Fashion Technology, Dodballapur -Bangalore Rural District. \*\*B.Tech (CS)pursuing (MBA-IDM) Vogue institute of fashion technology. \*\*\*B.Sc. (ID)pursuing (MBA-IDM) Vogue institute of fashion technology.

#### **ABSTRACT**

Online shopping has become increasingly popular, due to convenience and often lower prices. (Law Dictionary 2 ND edition) Buying online furniture is a trend. Online stores and sellers are selling furniture and other stuffs including home decor and handmade gift items. People who are looking to buy furniture online can now enjoy shopping for furniture by sitting at home and without wasting time in search of perfect furniture for their home or dining space. Sometimes when they visit a local store, they get only few items of their choice and a limited option for variety in E-commerce plays an important role, using M-commerce apps, alsothis digital marketing got succeed .taken concern of, this article includes research methodology, importance of furniture's, top online furniture selling companies, onlineauction, comparison of online furnituresales, along with the conclusion. Future this article is useful for the interior designs and ambience fixers. Nowadays online furniture shopping has become a trend as it gives the customers an opportunity to do a proper search of what they are looking for.

**KEYWORDS:** Onlinefurniture's, trend, on line auction, E-commerce, M-commerce, digital marketing.

#### **REFERENCES:**

- 1. Google
- 2. Newspapers.
- 3. Articles

#### ISSN: 2249-877X Vol. 6 Issue 11, November 2016 Impact Factor: SJIF 2013=4.748

#### 4. Journals

http://www.ameradnan.com/blog/

https://www.linkedin.com/

https://storify.com/aayan william/all-about-importance-of-furniture-for-commercial-s

http://forbesindia.com/article/ecommerce-in-india/online-furniture-retailing-finally-comes-

home/41815/1#ixzz4KdXxY7ww

http://www.businesstoday.in/magazine/cover-story/e-commerce-online-classified-market-olx-

india-vs-quickr/story/218863.html

https://www.quora.com/

https://yourstory.com/2014/11/classifieds-winner-takes-india/

https://www.urbanladder.com/blog/2015/07/

https://www.linkedin.com/pulse/importance-furniture-home-nitin-tiwari

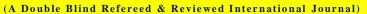
http://www.thoughtshift.co.uk/ecommerce-furniture-industry-trends-is-furniture-behind-the-rest-

of-retail/



# **SAJMMR:**

South Asian Journal of Marketing & Management Research





DOI NUMBER: 10.5958/2249-877X.2016.00030.8

# A STUDY ON CORPORATE SOCIAL RESPONSIBILITY PRACTICES IN INDIA

Prof. Yashaswini Mishra\*; Prof. RabindraNath Swain\*\*

\*Faculty in KISS, KIIT University.

\*\*Professor,
KIIT School of Scocial Science.

#### **ABSTRACT**

Business organizations have waked up to the need for being committed towards Corporate Social Responsibility. But still majority have just been taking up some form of philanthropic activities for its stakeholders. Nurturing a strong corporate culture which emphasizes Corporate Social Responsibility (CSR) values and competencies is required to achieve the synergistic benefits. The employees of an organization occupy a central place in developing such a culture which underlines CSR values and competencies. The present study, therefore, is an attempt to explore the engagement of human resource management professionals in undertaking Corporate Social Responsibility. It also suggests Human Resource Management to take a leading role in encouraging CSR activities at all levels. The combined impact of CSR and human resource activities, which reinforce desirable behavior, can make a major contribution in creating long term success in organizations.

**KEYWORDS:** Competencies, Values, Human resource management, Synergistic benefits

#### REFERENCES

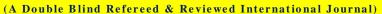
- K. G., Panayiotou, N.A. (2006),"A proposed **1**. Aravossi, and Tsousi, K. methodologicalframework for the evaluation of responsibility", corporate social EnvironmentalEconomics and Investment Assessement, Vol 98, pp. 145-154.
- **2.** Arora, B. and Puranik, R. (2004), "A review of corporate social responsibility in India", Development, Vol.47 No. 3, pp.93-100.

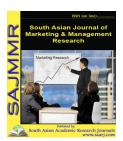
- **3**. Bajpai, G.N. (2001), "Corporate Social Responsibility in India and Europe: Cross Cultural Perspective", available at: http://www.ficci.com (accessed 12 January 2009).
- **4.** Basu, D., Devarani, L. (2008), "Corporate social responsibility -Some basic dimensions" NaturalResources Systems Program publication.
- 5. Bowen, H.R. (1953), "Social responsibilities of businessman", New York: Harper & Row
- **6.**Agrawal Kalpana (2007). Corporate Excellence as an Outcome of CorporateGovernance:Rethinking the Role and Responsibility of HRM, the ICFAI Journal of Corporate Governance, Vol.VI (1): 6-16.
- **7.** Bhatia S (2005). Business Ethics and Corporate Governance, Deep and Deep Publications Pvt.Ltd., New Delhi.
- **8.** Cropanzano R, Byrne ZS, Bobocel DR, & Rupp D E (2001). Moral virtues, fairness heuristics, social entities, and other denizens of organizational justice, Journal of Vocational Behavior, 58: 164–209.



# **SAJMMR:**

South Asian Journal of Marketing & Management Research





DOI NUMBER: 10.5958/2249-877X.2016.00031.X

#### HUMAN RESOURCE ACCOUNTING AND IT'S STATUS IN INDIA

Dr. (Mrs.) Yajmanya Swarnalata R.

\*Associate Professor, Head,
Department of Commerce,
D.A.V. Velankar College of Commerce,
Solapur (Maharashtra)

#### **ABSTRACT**

Human resources were always considered as liabilities; but in the evolving scenario, organizations have started recognizing them as assets. For valuation of human resources, Human Resource Accounting is being used by a few organizations. This concept is still in a developmental stage. We know that every coin has two sides; similarly, Human Resource Accounting has its own advantages and disadvantages. If human resources are valued correctly then organization can use this data as a tool for future decision making in matters related to human resources which is directly connected to the profitability of organization. As this concept is still in a nascent state, there is no formal method as yet which is universally accepted. This article focuses on the development of the concept, definition, importance and limitation of Human Resource Accounting.

**KEYWORDS:** Human Resource Accounting.

#### REFERENCES

**1.** S.N. Maheshwari and S.K. Maheshwari (2004) "Advanced Accountancy", Volume II, Ninth Edition, Vikas Publishing House Pvt. Ltd.

- **2.** M.C.Shukla, T.S. Grewal, S.C. Gupta (2006) "Advanced Accounts", Volume II, Sixteenth Edition, S. Chand & Company Ltd.
- 3. L.M.Prasad, "Human Resource Management", Second Edition, Sultan Chand & Sons
- **4.** C.B.Mamoria and S.V. Gankar, "Personnel Management, Text and Cases", Twenty-fifth Edition, Himalaya Publishing House.



# **SAJMMR:**

South Asian Journal of Marketing & Management Research





at

DOI NUMBER: 10.5958/2249-877X.2016.00032.1

#### MONEY LAUNDERING CONCEPT & OVERVIEW

Dr. Pranam dhar\*

\*Associate professor & former head, Department of commerce & management, West bengal state university. Barasat, west bengal, kolkata

#### **ABSTRACT**

Today we are experiencing a country-wide effort to curb money laundering and terror financing. Already Rs.500 and Rs.1000 notes have been banned and replaced by the Reserve Bank of India. Therefore, we need to know what is money laundering, who launders the money and what is their destination, what is terror financing and what is the process of money laundering and terror financing. In fact, we have to have an idea of parallel economy. Money is the root cause of many evils like corruption, black marketing, smuggling, drug trafficking, tax evasion, and the buck does not stop here it goes to the extent of sex tourism and human trafficking (a human selling another human in the era of human rights). People are crazy for money. In this article, a descriptive research has been made to make all aware about what money laundering is, its processes and destinations and also the steps by the Government to curb Money Laundering and Terror Financing.

**KEYWORDS:** *Money Laundering, Terror Financing, Parallel Economy.* 

#### REFERENCES

Nand C. Bardouille, "The Offshore Services Industry in the Caribbean: A Conceptual and Sub-Regional Analysis," *Economic Analysis and Policy* (September 2001). Mark P. Hampton, "Where Currents Meet: The Offshore Interface Between Corruption, Offshore Finance Centres, and Economic Development," *IDS Bulletin*, vol. 27, no. 2 (1996) IMF Staff Report on Nigeria, 2001 available at http://www.waado.org/NigerDelta/ Essays/Nigerian Economy/IMFonNigerianEconomy.html Pakistan moves on money laundering, **BBC** News, Nov. 6. 2001, http://news.bbc.co.uk/hi/english/business/newsid\_1641000/1641138.stm

Prakash Loungani and Paolo Mauro, Capital Flight from Russia (2000).

UNDP, Corruption and Good Governance, Discussion Paper 3, p. 35 (2004).

Pranab Bardhan, Corruption and Development: a Review of Issues, University of California, Berkeley, Journal of Economic Literature (September 2003).

Andrei Shleifer and Robert W. Vishny, "Corruption," *Quarterly Journal of Economics*, p. 600 (August 2002).

Donato Masciandaro, *Money Laundering: The Economics of Regulation*, 7 European Journal of Law and Economics 238, May 2005.

Objectives and Principles of Securities Regulation *at* <a href="http://newrisk.ifci.ch/144440.htm">http://newrisk.ifci.ch/144440.htm</a> References

Alweendo, T K 2005, 'Crime and money laundering — the challenges: address by Mr Tom K Alweendo, Governor of the Bank of Namibia',

African Banking Congress 8–10 March 2005, Johannesburg, Republic of South Africa, < www.bon.com.na/docs/spr/Crime% 20and% 20money% 20laundering.pdf> .

Financial Action Task Force (FATF) 2004, *Report on money laundering topologies 2003–2004*, < www.fatf-gafi.org/dataoecd/19/11/33624379. PDF> .

Hinterseer, K 2001, 'The Wolfsberg anti-money laundering principles', *Journal of Money Laundering Control*, vol. 5, no. 1, summer 2001, pp. 25–41.

Molander, R C, Mussington, D A & Wilson, P A 1998, *Cyberpayments and money laundering: problems and promise*, < <u>www.rand.org/</u> publications/MR/MR965/MR965.pdf> .

Reuter, P & Truman, E M 2004, *Chasing dirty money: the fight against money laundering*, Institute for International Economics, November 2004, <a href="https://www.iie.com/publications/newsreleases/truman-reuter-pr.htm">www.iie.com/publications/newsreleases/truman-reuter-pr.htm</a>.

Shanmugam, B, Nair, M & Suganthi, R 2003, 'Money laundering in

Malaysia', Journal of Money Laundering Control, vol. 6, no. 4, Spring 2003, pp. 373–8.

Solicitor General Canada, Department of Justice Canada 1998,

*Electronic money laundering: an environmental scan*, < www.psepcsppcc.

gc.ca/publications/crim jus/money laundering e.asp>.

Websites

Australian Government, Attorney-General's Department,

< www.ag.gov.au>.

Financial Action Task Force, < www1.oecd.org/fatf>.

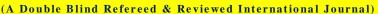
Steel, Billy 1998/2003, Billy's money laundering information,

< www.laundryman.u-net.com>



# **SAJMMR:**

South Asian Journal of Marketing & Management Research





DOI NUMBER: 10.5958/2249-877X.2016.00033.3

# A STUDY ON STRESS MANAGEMENT AMONG EMPLOYEES AT HINDUJA GLOBAL SOLUTIONS, GUNTUR-AP

Ch Lakshmi Narahari \*; Dr. Kalpana Koneru\*\*

\*Research Scholar, Vignan's University, Vadlamudi, Guntur \*\*Associate Professor, School of Management Studies, Vignan's University, Vadlamudi, Guntur

#### **ABSTRACT**

Stress has become a major concern of the modern times as it can cause harm to employee's health and performance. Work related stress costs organization billions of dollars each year through sickness, turnover and absenteeism. So it becomes necessary for every organization to know the factor causing stress among the employees as well as how they cope up with stress to make the employee more participative and productive. This research study was conducted to find out the factor causing stress among employees and to know how they cope up with stress. The Research design used was a descriptive research. The primary data has been collected through a questionnaire method. The sample design used in the study was Convenience Sampling Technique with a sample size of 60. The collected data has been analysed through various tools like Percentage Analysis, Chi- Square Test & ANOVAs, and Factor Analysis.

**KEYWORDS:** Stress, Coping Strategies, Employee Health, Performance

- [1] Stephen P. Robbins, "Organizational Behaviour", Prentice Hall, U.K.1999
- [2] Aswathappa. K, "Organizational Behaviour", Himalaya Publishing House
- [3] Cooper. C. L. and Marshall. J, "Understanding Executive Stress", The McMillan Press Ltd, 1978
- [4] Kothari. C. R, (2004) 'Research Methodology methods and techniques', New Age International Publishers

- [5] Paul Hersey, Kenneth H. Blanchard, Dewey E. Johnson "Organizational Behaviour", Prentice Hall of India Pvt. Ltd, 1998. Lazarus, R.S., 1966, Psychological Stress and Coping Process. McGraw Hill, New York
- [6] Latha, G. And Panchanatham, N., 2007, Job Stress Related Problems and Coping Strategies. J. Com. Gui. Res., 24(3):235-242
- [7] Bhatia, P. And Kumar, A., 2005, Occupational Stress and burn out in industrial employees. Indian Psy. Rev., 64(4): 191-198
- [8] Chand, P., 2006, Psychological factors in the development of work stress. J. Com. GUI. Res., 23(2): 178-186

# Editorial Board

#### Dr. B.C.M. Patnaik, Editor in Chief

Associate Professor (Accounts & Finance)

KSOM, KIIT University,

Bhubaneswar, Odisha, INDIA.

#### **Dr. Victor Sohmen**

Professor

Department of Management and Leadership Drexel University Philadelphia, Pennsylvania,

USA

#### Dr. Anisul M. Islam

Professor

Department of Economics University of

Houston-Downtown, Davies College of Business

Shea Street Building Suite B-489

One Main Street, Houston, TX 77002, USA

#### Shyam Lal Kaushal

Professor

School of Management Studies

Himachal Pradesh University, Shimla, INDIA.

#### Dr. Zachary A. Smith

Professor

Public Administration, Northern Arizona

University, USA.

#### Dr. Celaleddin Serinkan

Professor

Business Management, Pamukkale University,

TURKEY.

#### Dr. Liliana Faria

Faculty

Vocational Psychology,

ISLA Campus Lisboa - Laureate International

Universities, PORTUGAL.

#### Dr. Marko Olavi Kesti

Faculty

Administration, University of Lapland, FINLAND

#### Dr. Kapil Khanal

Associate Professor

Department of Management, Shankar Dev Campus,

Ram Shah Path T.U. Kirtipur, NEPAL

#### Dr. Sunil Kumar

Associate Professor

Faculty of Economics, South Asian University (SAU),

New Delhi, INDIA.

#### Dr. Dalbir Singh

**Assistant Professor** 

Haryana School of Business,

Guru Jambheshwar Univ. of Sc. & Tech., Hisar,

Haryana, INDIA

#### Dr. Sonia Sharma Uppal

Assistant professor,

P.G Department of Comm. & Mgt. Arya College,

Ludhiana, INDIA

#### Poongothai Selvarajan

Lecturer

Department of Economics and Management

Vavuniya Campus of the University of Jaffna,

Vavuniya, SRI LANKA

#### Mrs. S. Dinesh Kumar

Assistant Professor

Faculty of Mgt. Studies and Comm.

University of Jaffna, SRI LANKA,

#### S. Anandasayanan

Senior Lecturer

Department of Financial Management

Faculty of Management Studies & Commerce

University of Jaffna, SRI LANKA

#### Poongothai Selvarajan

Lecturer

Department of Economics and Management,

Vavuniya Campus of the University of Jaffna,

Vavuniya, SRI LANKA

# Calegories

- Management and Economics
- Financial Management and Accounting
- Industrial and Business Management
- Entrepreneurship Management
- Marketing Management
- Banking and Insurance Studies

# Review Process

Each research paper/article submitted to the journal is subject to the following reviewing process:

- 1. Each research paper/article will be initially evaluated by the editor to check the quality of the research article for the journal. The editor may make use of ithenticate/Viper software to examine the originality of research articles received.
- 2. The articles passed through screening at this level will be forwarded to two referees for blind peer review.
- 3. At this stage, two referees will carefully review the research article, each of whom will make a recommendation to publish the article in its present form/modify/reject.
- 4. The review process may take three/four working days.
- 5. In case of acceptance of the article, journal reserves the right of making amendments in the final draft of the research paper to suit the journal's standard and requirement.

# Published by

### **South Asian Academic Research Journals**

A Publication of CDL College of Education, Jagadhri (Haryana) (Affiliated to Kurukshetra University, Kurukshetra, India)

Our other publications:

Academicia - An International Multidisciplinary Research Journal

ISSN (online) : 2249-7137

SAARJ Journal on Banking & Insurance Research (SJBIR)

ISSN (online) : 2319-1422